



GRAPHIC SCIENCES

**YOUR PARTNER IN DOCUMENT
AND INFORMATION MANAGEMENT**

The Company:

- For more than 25 years **Graphic Sciences, Inc.**, and its founding company, Infographics, Inc., and the Madison Reproduction Company have been serving the information and image management industry. **Graphic Sciences** provides its clients with services including systems design and implementation, hardware and software sales, support and maintenance, and document conversion services including paper to microfilm, paper to digital, digital microfilm and image file format conversion.
- **Graphic Sciences, Inc.**, represents a broad base of highly regarded industry leaders in micrographic and digital systems. Included among these prominent companies are Minolta, 3-M, Alos, MicroSeal, Legato, Anacomp, Houston Fearless plus almost two dozen additional equipment manufacturing companies.
- The management of this progressive company is dedicated to the information and image management industry. Both principals have been members of the Board of Directors, elected officers and past-presidents of the Michigan Chapter of the Association of Information and Image Management.
- **Graphic Sciences** had been the recipient of local as well as national awards for sales, service and support of its product offerings. The company has received the "Excellence in Digital Systems" award from the Minolta Corp., on two separate occasions, issued on an annual basis to only one dealership in the U.S., Canada, South America and Great Britain. The honor recognizes the company who best exemplifies excellence in the support of Minolta Electronic Imaging Systems.
- The company's **Image Technology Group** is responsible for the design, development, implementation and maintenance of digital systems for the user clients as well as for in-house production operations. The staff of I.T.G. represents the finest experience and capabilities in the document imaging industry. They have expertise in software development in the following languages: CTT, C. Basic, Windows, API, Assembler, PERL, REXX, Delphi, Visual Studio.Net, DOS, COBOL, and R.P.G.
- The **I.T.G.** personnel are also highly skilled in LAN technology, computer hardware, imaging related hardware, scanners, optical drivers, Ethernet and Token Ring. In addition, they are trained in the use of OCR technology, statistical process control, workflow design and analysis, optical physics and Mil-Spec Quality Control enabling delivery of the finest products and services available.
- **Graphic Sciences** production department converts millions of documents each year to microfilm or digital images. Hundreds of millions of images have been converted from paper to microfilm, paper to digital systems and microfilm to digital systems during 25-years of experience.

VISION AND PHILOSOPHY
OUR GOALS ARE:

- To create long term, mutually profitable relationships with clients and other business associations.
- To maintain strong ties with clients who share our values and concern for professional management of the capture, storage, access and use of information throughout its life cycle in whatever form or medium is most appropriate.
- To assure clients that our advanced products, services, advice and appropriate support places Graphic Sciences as an integral part of the client information management process.
- To move beyond provider of choice status to the important role of valued partner with clients as a result of Graphic Sciences integration within their businesses.
- To value Graphic Sciences relationships with clients and other associations, work together to maintain and strengthen the business/client relationships to help provide a more efficient state-of-the-art business climate.

GREGORY PIERCE COLTON, President/CEO

Academic Background:	BS Degree in Psychology, Michigan State University, 1971 University of Michigan, 1970-71 Micrographics & Document Management Instructor, Detroit College of Business Guest Lecturer, Wayne State University
Professional Background:	Vice-President, Operations, Michigan Micrographics, 1973-76 Vice-President, Mark Larwood Company, 1976-78 Co-Founder, Infographics, 1978 Formed Graphic Sciences, Inc., by the merger of Infographics and The Madison Company
Affiliations:	Member, Association of Information & Image Management (AIIM) Member, Speaker, Associated Records Managers & Administrators (ARMA) Member, Board of Directors, Michigan Chapter of AIM, 1981-84
Awards, Recognition:	Distinguished Service Citation by AIIM, 1984 Elected President of Michigan Chapter of AIIM, 1993 Masters of Information Technologies by AIIM, 1997 Dealer Advisory Council for Minolta Corp., 1988-1998

TOM LIEBOLD, Vice-President

Academic Background:	Wayne State University, 1965-1969-Fine Art, Advertising Design
Professional Background:	Thirty years experience in the document management industry. Liebold is responsible for all of the internal and external operations of Graphic Sciences. In addition, he oversees administrative responsibilities.
Affiliations:	Member, Association of Information & Image Management (AIIM) Member, Association Records Managers and Administrators (ARMA)

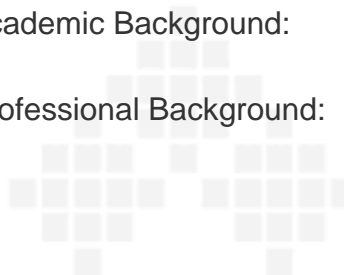


TERRY BUCHANAN, Sales Manager

Academic Background: B.A. Degree in Business, University of Missouri

Professional Background: Buchanan has worked in the document management business industry for more than 18 years. Prior to joining Graphic Sciences Inc., he spent 9 years as Sales Manager for Bell & Howell

Affiliations: Member, Association of Information & Image Management (AIIM)
Member, Association Records Managers and Administrators (ARMA)



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